

# Roll with the changes: **What's New, What's Next?**

## AGENDA

### CRP/SCRIP CREDITS:

Corporate Round Table [2] & General Session [3]

GMS/GMS-T Corporate Round Table [2] & General Session [2]

**8:00 - 8:30AM** Corporate Round Table Registration

**8:30 - 10:30AM** Corporate Roundtable  
Moderator:  
**Karen L. Malloy, CRP, GMS-T,**  
*Manager, Domestic Relocation, Pfizer, Inc.*

Corporate attendees will join together to discuss the latest changes in Global Mobility. Our corporate members from Merck, Pfizer, ADP, Deloitte, Johnson & Johnson and many others look forward to this time prior to the conference to discuss changes and challenges in our industry!

**9:30 - 10:45AM** General Registration

**10:45 - 11:00AM** **Opening Remarks**  
**Heather Leigh Tuttle, NJRC President**  
*Merck & Co., Inc.*

**Julie Cibelli, GMS-T, Chairman of the Board**  
*Nelson Westerberg*

**11:00 - 12:00PM** **"Ignite" Your Understanding of Key Industry Trends and Changes**  
Hosted By:  
**Ron Labin, CRP, SGMS-T**  
*Director, Global Business Development Plus Relocation*

Join a cast of experts as we keep you informed of the latest trends and changes in key segments of the mobility industry. Using the unique "Ignite" presentation format, you'll learn valuable insights in a fast-paced and highly entertaining session covering the following industries:

- Temporary Living
- Destination Services/Settling-in
- Visa & Immigration
- Household Goods
- Education Assistance
- Mortgages
- Cultural Training
- Real Estate/Home Finding

Presenters:

Kim Schimenek, *AVE* • Curt Smigel, *Arprin* • Cecilia Franchi, *NetExpat* • Lisa Iervolino, *The Mulberry Group*  
Elizabeth Sawyer, *Bennet School Placement* • Betsy Roche, *Weichert Realtors* • Valentine Brown, *Duane Morris* • Wendy Moore, *Wells Fargo*

**12:00 - 1:00PM** Lunch

**1:00 - 1:30PM** **NJRC Scholarship Presentation**  
Presenter:  
**Sara Simonetti**  
*Director of Business Development Interconex*

NJRC is proud to present Scholarship Awards to the 2018 High School Seniors selected by our Scholarship Committee as part of our Community Outreach Program. These students met or exceeded the criteria set forth by WERC, and shared their relocation experiences through very heartfelt recollections by essay. This year's scholarship recipients will join us for lunch with their family members and will share their experiences during this segment in a conversational panel. We are looking forward to our recipients sharing their antidotes on how to *roll with the changes...*

**1:30 - 2:30PM** **Wake Up, Everybody!**  
Presenter:  
**Lenny McNeill**  
*Senior V. P. Managing Director, National Specialized Sales US Bank Home Mortgage*

Diversity is a Fact and Inclusivity is an Action. Exploring recruiting and relocation of today's multicultural and LGBTQ changing workforce. Along with the effects of unconscious bias and how perceptions may vary between baby boomers and gen-x.

**2:30 - 2:45PM** Break

**2:45 - 3:45PM** **Tax Reform – ARE YOU READY?**  
Presenters:  
**Martijn Bouwman**  
*V.P. Client Development, Orion Mobility*  
**Quentin Hormell**  
*Tax Manager, Orion Mobility*

"Changes" and tax legislation are almost synonymous. We've all heard of the change in the federal tax laws passed last December. This session will focus on managing the continuous stream of changing tax laws, how to enable global mobility teams to properly navigate mobility taxes, technology to support tax compliance, transferee experience, and how collaboration is the key to a successful mobility program.

**3:45 - 4:00PM** **Closing Remarks**  
**Heather Leigh Tuttle, NJRC President**

**4:00 - 6:00PM** **Cocktail Reception & Raffle Prizes**

Time for our day to change from an educational platform to a social gathering! Join us for a cocktail reception with raffle prizes and a fun game of pitch & putt.